

Which box are you in?

1 IS IT IN SCOPE?

Is the product made from any of these, and are you placing it on the EU market or exporting it?

Cattle · Cocoa · Coffee · Oil palm · Rubber · Soya · Wood

Annex I lists CN codes, not materials. Check your product's code.

2 WHAT IS YOUR ROLE?

Your role is set per input stream, not per company.

Upstream operator

First to place it on the EU market or export it.

Micro / small primary operator

You grew, harvested or raised it yourself and sell it into the EU directly.

Downstream operator

Places or exports it after upstream due diligence, usually changing the CN code.

Trader

Sells it on inside the EU without changing the CN code.

3 WHEN DOES IT APPLY?

Large and medium companies

30 Dec 2026

Micro and small, already covered by the EU Timber Regulation

30 Dec 2026

Micro and small, everyone else

30 Jun 2027

The EUTR line is the one companies get wrong: it puts most timber and wood-product SMEs on the December date.

Unsure where to start?

Getting the role right decides everything that follows. Tell us what your buyers are asking for and we will tell you where to begin. Get in touch.

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